

Message Text

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10

ACTION EB-07

INFO OCT-01 AF-08 ARA-10 ISO-00 L-03 CIAE-00 COME-00

DODE-00 DOTE-00 FMC-02 INR-07 NSAE-00 SAL-01 CG-00

DLOS-06 OES-06 /051 W

----- 107951

R 180942Z OCT 76

FM AMEMBASSY LAGOS

TO SECSTATE WASHDC 7340

INFO AMEMBASSY BRASILIA

AMCONSUL RIO DE JANEIRO

UNCLAS LAGOS 11877

E.O. 11652: N/A

TAGS: EWWT, BR, NI

SUBJECT: BRAZIL-NIGERIA SEABORNE TRADE

REF: A) STATE 216643; B) LAGOS 9917

1. BRAZIL-NIGERIA-BRAZIL FREIGHT CONFERENCE (REFTELS) HAS BEEN JOINED BY NIGERIA-SOUTH AMERICA LINES IN PROVIDING LINER SERVICE BETWEEN BRAZIL AND NIGERIA. N-SA, FORMED IN JUNE 1976 AND ASSOCIATED WITH NIGMARSHIP AGENCIES, LTD., 13/15 SAPELE ROAD, PMB 1027, APAPA, LAGOS (A HENRY STEPHENS COMPANY) IS NOT A MEMBER OF NEW FREIGHT CONFERENCE. NONETHELESS, LINE HAS INITIATED SCHEDULED SERVICE FROM BRAZIL TO NIGERIA CARRYING AUTOMOBILE PARTS FOR NIGERIAN ASSEMBLY (MOSTLY VOLKSWAGENS), COMPLETED TRUCKS AND BUSES, STEEL REINFORCING BARS, AGRICULTURAL MACHINERY, ROAD CONSTRUCTION MACHINERY (INCLUDING CATERPILLAR), COTTON YARN, PULP AND PAPER, REFRIGERATOR PARTS FOR NIGERIAN ASSEMBLY, AND CORNED BEEF. NIGERIA TO BRAZIL CARGOS ESSENTIALLY ZERO SINCE NON-MANUFACTURED PRODUCE OF BRAZIL VIRTUALLY THE SAME AS NIGERIA'S. INSTEAD SHIPS LOAD MANGANESE AND IRON ORE FROM OTHER AFRICAN PORTS FOR RETURN SAILING TO BRAZIL.

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2. SINCE AGREEMENT SIGNED IN MAY 1976, BRAZIL-

NIGERIA-BRAZIL FREIGHT CONFERENCE HAS HAD TWO SAILINGS FROM BRAZIL TO NIGERIA, BOTH IN LLOYD BRASILEIRO CHARTERED VESSELS CARRYING CARGOS OF PRODUCTS MENTIONED ABOVE. NIGERBRAS, OWNED BY NIGERIAN AND GERMAN INTERESTS, DOES NOT YET HAVE ITS OWN OFFICE SPACE AND WORKS OUT OF ALRAINE (NIGERIA) LTD. BUILDING AT 26 CREEK ROAD, APAPA, LAGOS. THE SHIPPING MANAGER, WHO HAD BEEN IN NIGERIA FOR THREE DAYS PREVIOUS TO EMBOFF'S VISIT, WOULD ONLY RESTATE GENERAL CONFERENCE GOALS OF PROVIDING GUARANTEED LINER SERVICE AT STABLE RATES FOR BRAZIL/NIGERIA SHIPPERS WHILE DECLINING TO DISCUSS SPECIFICS OF AGREEMENT (INCLUDING RATES). SO FAR AS EMBASSY CAN DETERMINE, NIGERBRAS HAS NO FMG PARTICIPATION.
EASUM

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NNN

Message Attributes

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Disposition Approved on Date:
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Disposition Event:
Disposition History: n/a
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